

Key Deliverables of the Sales Agent

Introduce prospective Clients and assist them to apply and subscribe to Lesana Products strictly in compliance with Lesana's Operational Procedures as may be amended from time to time.

The Candidate

We seek the following in our desired candidate:

Qualification Requirement

1. COSC/LGCSE.

Experience / Background Preference

1. Experienced sales professionals within the financial services industry (preferably Microfinance or Insurance
2. Retired civil servants looking to supplement their retirement incomes (Backgrounds in education and law enforcement would be beneficial).

Key Competencies

1. A self-starter who is performance-driven and can handle the responsibilities associated with the position, with honesty and integrity.
2. Must have good /proven numerical ability
3. Ability to work without supervision.
4. Ability to communicate clearly both verbally and in writing.
5. Results orientated - strongly motivated to achieve results, adhere to deadlines.
6. Must have strong customer service orientations.
7. Must be able and willing to work flexible hours.

Compensation

These positions offer attractive commission-based salaries in accordance with Lesotho Tax Laws.

Location: All Lesotho districts.

Please submit your applications including application letter, CV and certified copies of educational certificates to our email: careers@lesana.co.ls