

Job Specification - Sales Agent

Key Deliverables of the Sales Agent

Introduce prospective Clients and assist them to apply and subscribe to Lesana Products strictly in compliance with Lesana's Operational Procedures as may be amended from time to time.

The Candidate

We seek the following in our desired candidate:

Qualification Requirement

1. A relevant tertiary qualification is essential.

Experience / Background Preference

1. Experience within the financial services industry (preferably Microfinance or Insurance) is essential.
2. A good command of English, both written and verbal, is a requirement of the role.

Key Competencies

1. A self-starter who is performance-driven and can handle the responsibilities associated with the position, with honesty and integrity.
2. Ability to work with minimum supervision.
3. Ability to communicate clearly both verbally and in writing.
4. Results orientated - strongly motivated to achieve results, adhere to deadlines.
5. Must have strong customer service skills.
6. Must be able to work flexible hours.

Compensation

These positions offer attractive commission-based salaries in accordance with Lesotho Tax Laws.

Location: Agents will be based in Mafeteng and Qacha's Nek. Priority will be given to Agents who already reside in Lesana's areas of business.

Please submit your applications including application letter, CV and certified copies of educational certificates to Lesana Branches at Mafeteng and Qacha's Nek or email to careers@lesana.co.ls
